

## LEVERAGING OUR ONBOARDING SYSTEM

This is when your new brand partners need the most guidance! They're excited, so lead them by the hand, and make sure they feel supported.

## **Onboarding Brand Partners**

- 1. Send Out a Warm Welcome Message Including the Following:
  - a. Youtube Onboarding Playlist: WELCOME TO LIFEWAVE
  - b. Invitation to an Onboarding Call: MONDAYS AT 6:00PM EST
  - c. Weekly Team Agenda (We send it to our chats every Monday)
  - d. Link to the **TEAM CALENDAR**
  - e. Link to Main Team Chat: WELLNESS REVOLUTION ENGLISH TELEGRAM
  - f. Link to the WELLNESS REVOLUTION ONBOARDING DOCUMENT
- 2. Encourage them to watch or join 4 opportunity calls so they feel confident to do their own presentation calls in 1-2 months: **OPPORTUNITY CALLS**
- 3. Challenge them to give away all their patches in the first 29 days! (5pp) "Get your investment back in the first month and raise your chances of hitting manager. 2 people in 30 days is still a BIG win!"
- 4. Follow Up, follow up, follow up!